

New Product Introduction (NPI) and Sustaining Engineering Excellence

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- Making Supply Chain Integral to NPI and Sustaining Engineering
- Demo of Best Practices
- Importance of Component Engineering (for NPI and Sustaining Engineering)
- Demo of Best Practices
- Q&A

Firstly, Our Profound Gratitude To The Frontline

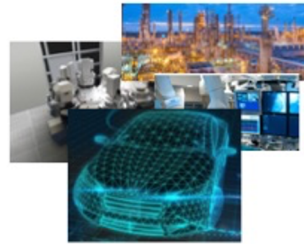


And Many More...

NPI and Sustaining Engineering Challenges

Products are increasingly
connected systems
(continuous improvement
& changes)

Customers demand
high quality, safety
and reliability



Complicated supply chain
(with occasional
disruptions)

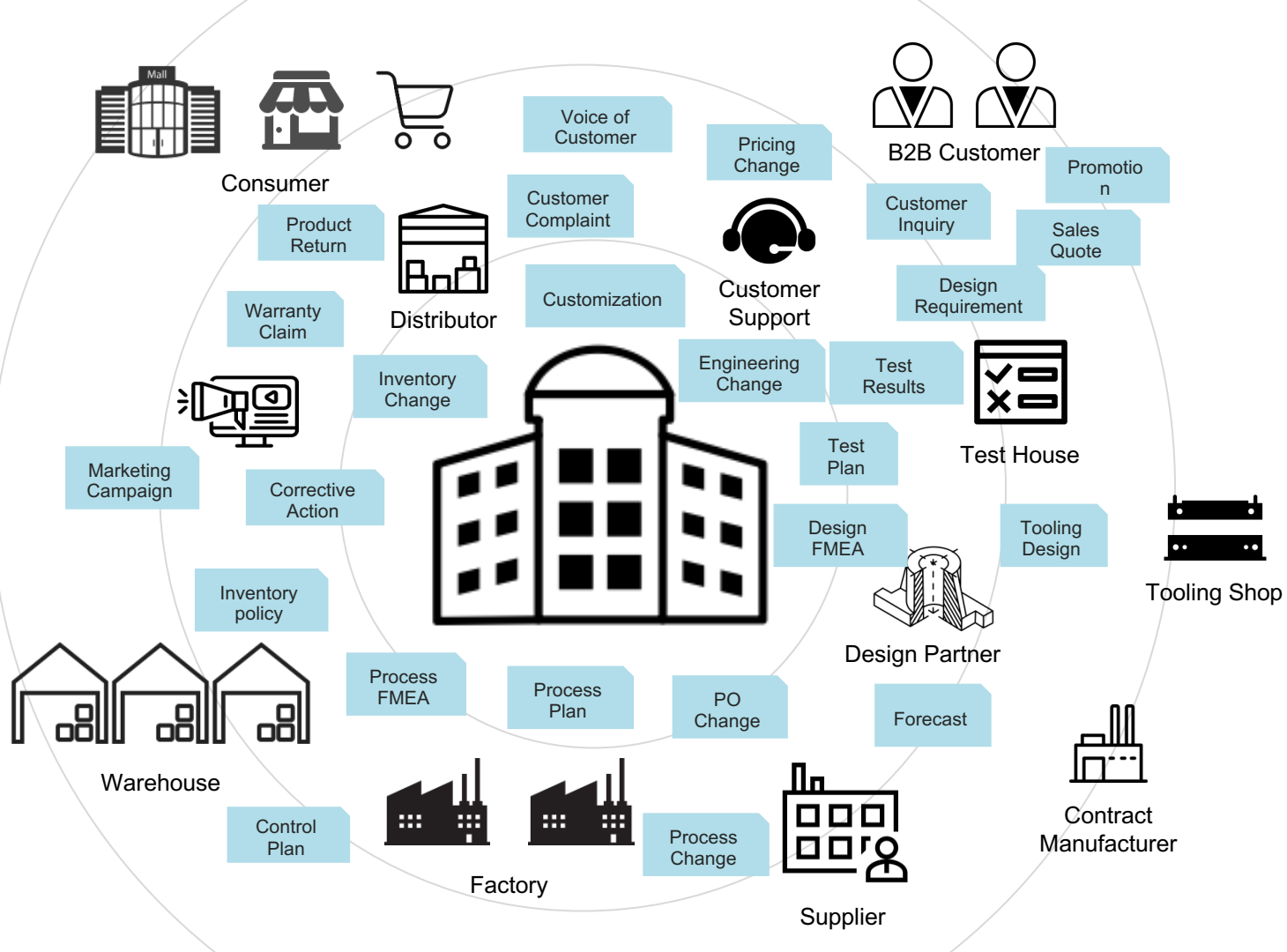
Product life cycles are
getting shorter

NPI and Sustaining Engineering in the Modern Supply Chain

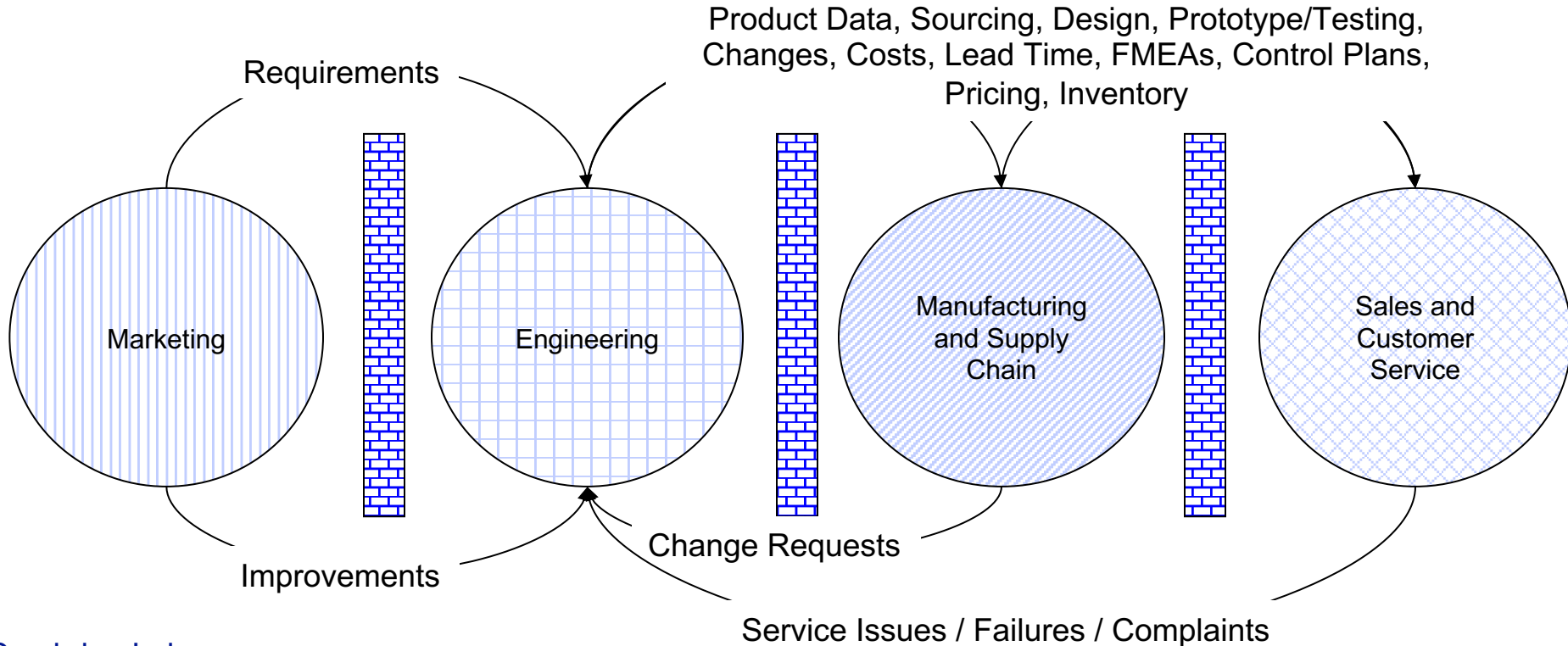

Fast and Dynamic


People-centric

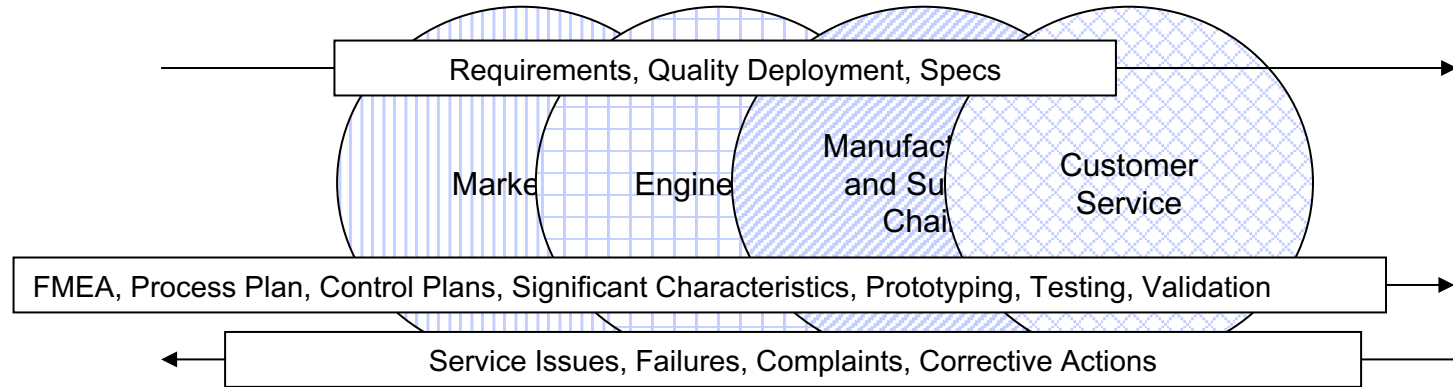

Information Rich



Process and Information Silos Continue to be an Obstacle



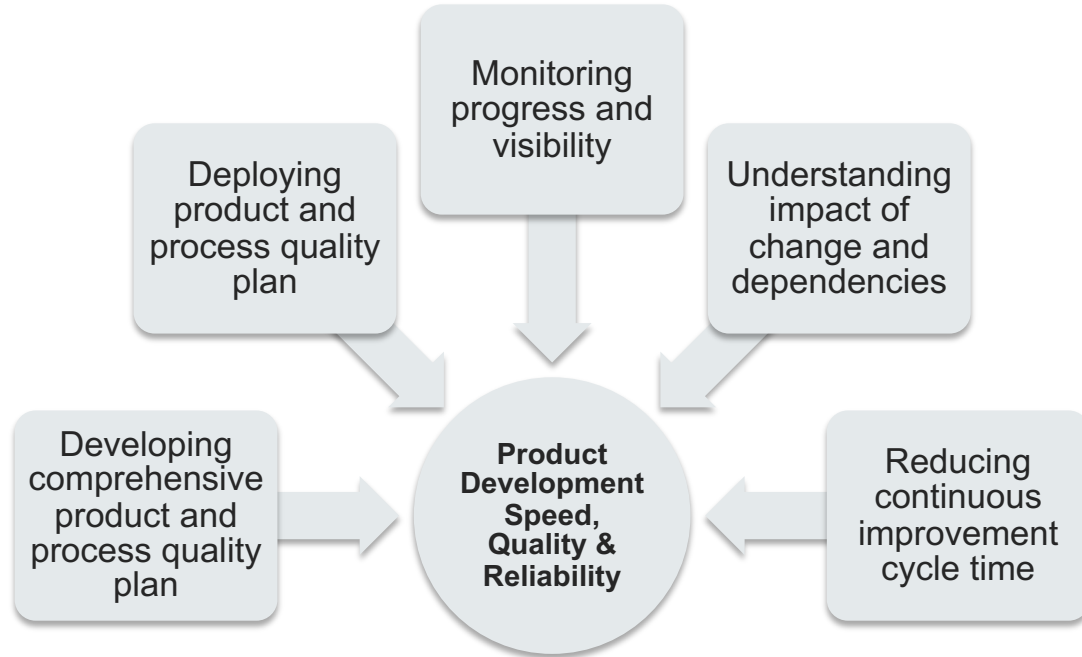
Cross-functional Engineering & Processes in the Supply Chain are Essential



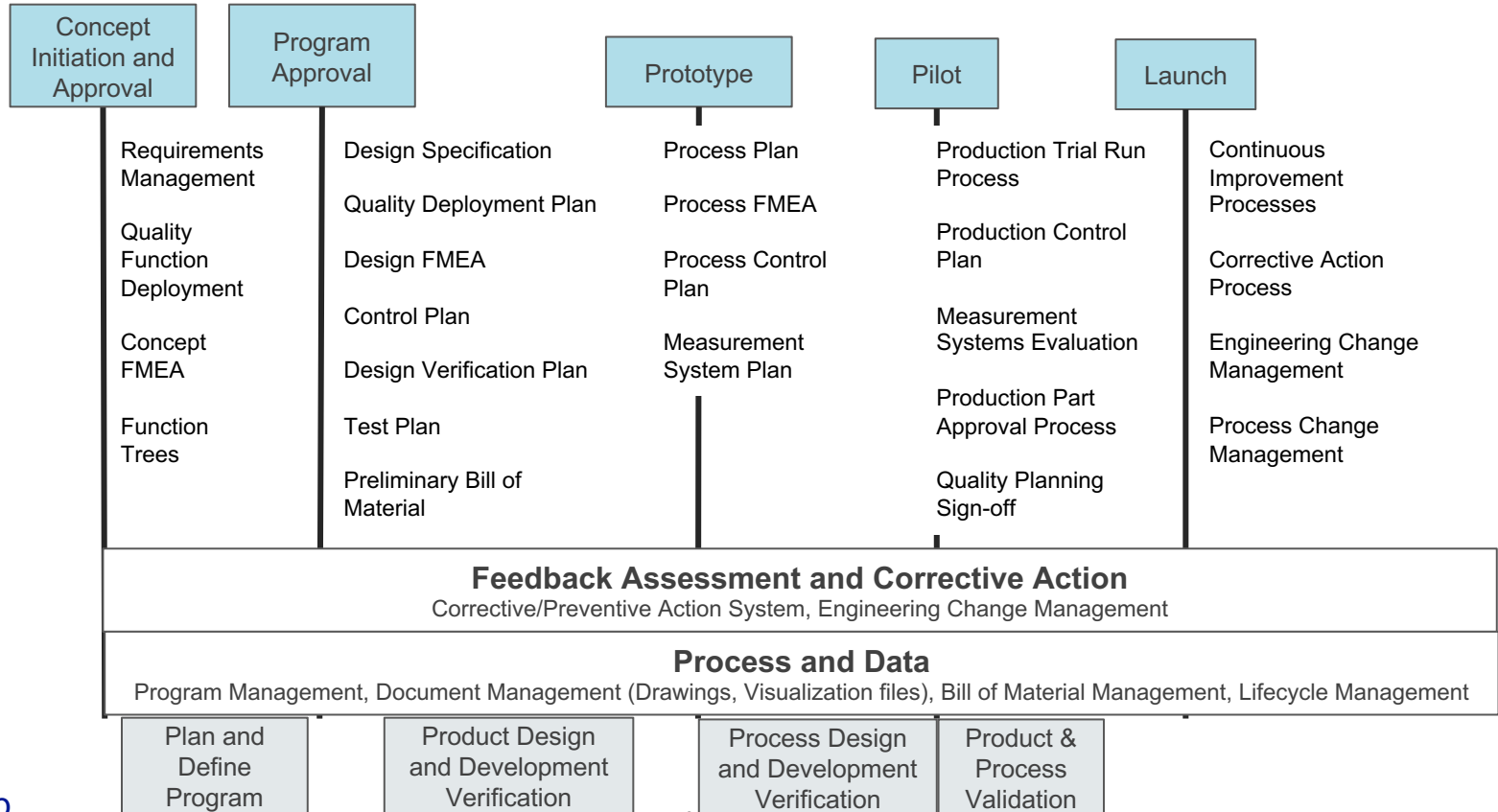
for
Speed to Market
Quality & Reliability
Continuous Improvement

Keys to NPI and Sustaining Engineering Success in the Supply Chain

Make Supply Chain Integral to



Processes and Techniques Used for Effective NPI and Sustaining Engineering



Best Practice Scenarios (Built with ZFlow)

Launch Pad for Supplier Administrator

Account Maintenance

- Change Supplier Profile (Active(0) | Insights | New)
- Create Supplier Profile (Active(0) | Insights | New)

Supplier Parts

- Supplier Part Change Request (Active(0) | Insights | New)
- Part/Assembly (Active(31) | Find)

RFX

- RFP Response (Active(0) | Insights)
- RFQ Response (Active(0) | Insights)

Purchasing

- Advanced Shipping Notice (Active(0) | Insights | New)
- Purchase Order Collaboration (Active(1) | Insights)

Manufacturing

- Manufacturing Work Order Collaboration (Active(0) | Insights)

Program Management

- Supplier Product Development (Active(1) | Insights | New)

Making Suppliers integral to NPI and Sustaining Engineering

Template - New Product Development - Stage Gate Process

Roles: Participant, Design Engineer, Process Admin, Manufacturing Engineer, Product Manager, Project Manager, Quality Coordinator

```
graph TD
    Start((Start)) --> ProgramSetUp[Program Set up]
    ProgramSetUp --> ConceptDev[Concept Development Project]
    ConceptDev --> ConceptApp[Concept Approval]
    ConceptApp -- Rejected --> ProgramSetUp
    ConceptApp --> DesignEng[Design and Engineering Project]
    DesignEng --> DesignRev[Design Review]
    DesignRev --> PrototypeDev[Prototype Development Project]
    PrototypeDev --> ProductionFeas[Production Feasibility Review]
    ProductionFeas --> End((End))
```

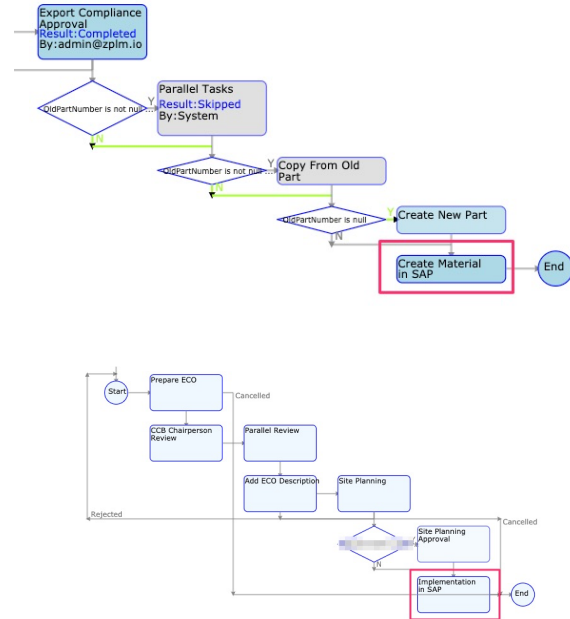
Driving NPI program and process with cross-functional teams

Best Practice Scenarios (Built with ZFlow)

The screenshot shows the SAP NPI process configuration for 'Assembly - ZPhoneX'. The top part displays the 'Form Identification' and 'Form Name' fields. Below that, the 'Administration' menu is visible, including 'Data Maintenance', 'New Process', 'Repository', 'Reports', and 'My Profile'. The main area shows the 'Template - New Product Development - Stage Gate Process' with tabs for 'Workflow', 'Graph View', 'Log', and 'Report'. The workflow diagram below shows a sequence of steps: Start, Program Set up, Design Review, Prototype Development Project, Production Feasibility Review, and End. A 'Rejected' path is also shown.

Part/Assembly	Attachments	BOM	Process	Related Parts	Suppliers	Alternates	Substitutes	Mac	Engineering
Part Number:	Validity Date:	2020/10/09							
○	Box Contents	1.00000	Box Contents						
○	Cameras	1.00000	Cameras						
○	Communications-module ii	1.00000	Communications-module ii						
○	BT-GNSS-Frontend	1.00000	BT-GNSS-Frontend						
○	BT-WLAN-Module	1.00000	BT-WLAN-Module						
○	Baseband	1.00000	Baseband						
○	Ch-Receiver	1.00000	Ch-Receiver						
○	RF Frontend ii	1.00000	RF Frontend ii						
○	RF Transceiver	2.00000	RF Transceiver						
○	Display	1.00000	Display						
○	Electromechanicals	1.00000	Electromechanicals						
○	Glue Logic	1.00000	Glue Logic						
○	Mechanical	1.00000	Mechanical						
○	Memory ii	1.00000	Memory						
○	Power Management	1.00000	Power Management						
○	User Interface ii	1.00000	User Interface						
○	Audio Amplifier	1.00000	Audio Amplifier						
○	Audio Codec	1.00000	Audio Codec						
○	NFC	1.00000	NFC						

Information Rich NPI and Sustaining Engineering Processes



Out-of-the-box Integration of NPI and Sustaining Engineering Workflows to ERP, MES, Planning, CRM systems

Component Engineering and its Importance (NPI and Sustaining Engineering)



Selection

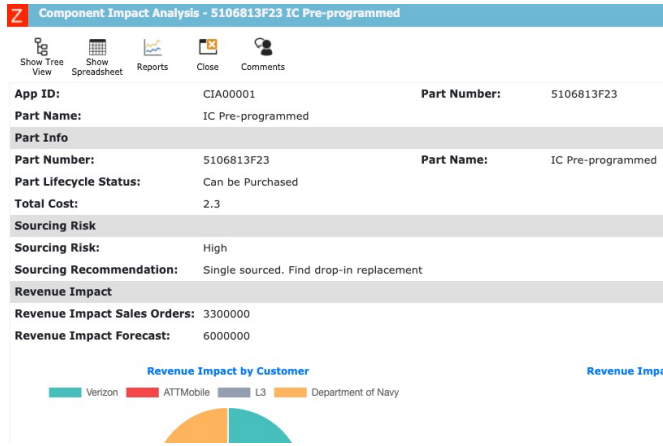
(Functional, Process,
Quality, Reliability,
Lifecycle, Multi-
sourcing)

Changes

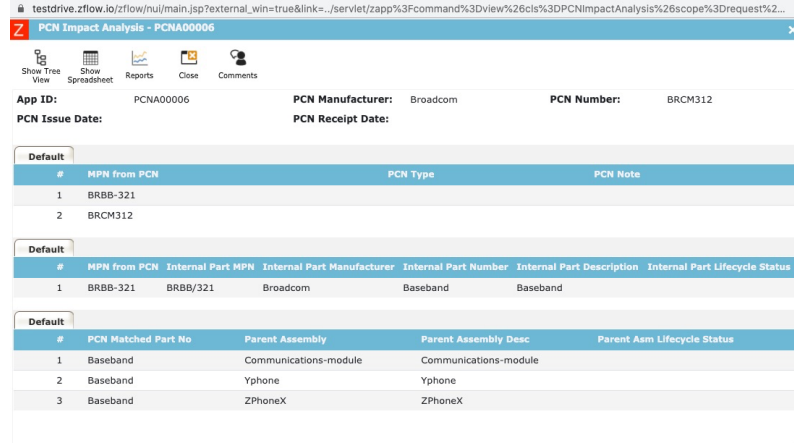
(handling PCNs..)

End-of-life

Best Practices



Component Impact Analysis
to understand risk and revenue
impact of components



PCN Analysis to intelligently
match PCN parts to Internal
Parts and their impact on
assemblies and finished goods

Component End-of-life Strategies

The screenshot displays a software interface with a top navigation bar containing icons for 'Show Tree View', 'Show Spreadsheet', 'Reports', 'Close', 'Logs', and 'Comments'. Below this is a 'Part Info' section with the following details:

- App ID:** EOLA00001
- Part Number:** Baseband
- Part Name:** Baseband
- Manufacturer Part Number:** SKBB123
- Manufacturer Name:** Skyworks
- Last Time Buy Date:** 2020/08/31 0:00:00
- Total Cost:**
- Part Lifecycle Status:** Can be Purchased

Below the part info is a 'Status' section:

- Criticality Score:** 500
- Status:** Under Watch

Next is an 'Inventory Info' section:

- Total Demand:** 1000000.00000
- Total On Hand Inventory:** 500000.00000
- On Order Qty:** 0.00000
- Balance Qty:** -500000.00000

Finally, an 'Update Info' section shows:

- Last Update:** 2020/07/16 7:43:29
- Updated By:** admin@zflow.io

At the bottom, there is a table with a 'Default' tab. The table has the following columns: #, Site, Buyer, Demand, On Hand Inventory, On Order Qty, Balance, and Estimated Run Out Date.

#	Site	Buyer	Demand	On Hand Inventory	On Order Qty	Balance	Estimated Run Out Date
1	Shenzhen	Robert	0.00000	0.00000	0.00000	0.00000	
2	Taipei	Tim	1000000.00000	500000.00000	0.00000	-500000.00000	2020/09/30 0:00:00

- Last Time Buy from Manufacturers (requires visibility into expected future volumes)
- Distributors
- Buy the Design and Contract Manufacture
- Essentially buy time and enough have volume until Redesign and Requalification
- Last resort, EOL your product

End-of-life Analysis to analyze and come up with the right strategy when manufacturer parts are going EOL

Get Started Now

[Test Drive ZFlow](#)

[Free Proof-of-concept](#)

[Free Editions on AWS, Azure
of Google Cloud Platform](#)

For More Information

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